### © CULTURE OC Media Kit

2024 Advertising Rates & Opportunities













## ALL CULTURE.

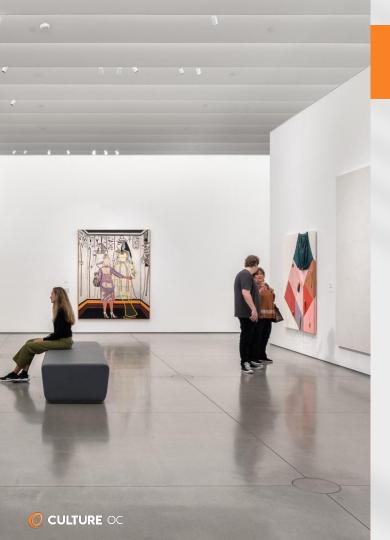
## ALL ORANGE COUNT

.....

ALL THE TIME.

We're devoted to covering Orange County's cultural life. A North American premiere by American Ballet Theatre. A CBD-infused lunch menu at a South Coast Plaza restaurant. The nation's largest Vietnamese Lunar New Year Festival.

Each story is part of our county's multi-textured tapestry. We're fascinated by it all. And we cover it all.



### **OUR WHY**

Cultural journalism has experienced a dramatic decline in Orange County over the past decade. The sixth-most populous county in the nation suffers from almost no coverage of its cultural life in its principal news outlets.

By 2018, the two large-circulation newspapers that cover Orange County (*LA Times, OC Register*) had laid off their entire full-time arts/culture staff. A third major paper that covered the arts closed entirely in 2019 (*OC Weekly*).

In September 2018, we started the Arts & Culture section on *Voice of OC* to counteract these trends.

### Culture OC is the continuation and evolution of that work.

### **OUR ACCOMPLISHMENTS (SO FAR!)**



### **47%** OPEN RATE

Average open rate for the email newsletter we send out 3x times per week.





In the first 3 months since our launch, we had 10,000 unique visitors engaging with content on our website.



### **40**+ AWARDS

Our team of writers have earned major honors including two National Arts Journalism Awards



### **OUR TEAM**



#### **Paul Hodgins** Publisher

Hodgins co-founded the Arts & Culture section at *Voice of OC.* He covered theater, dance and classical music at *The Orange County Register* for 25 years.



#### Heide Janssen Managing Editor

Janssen co-founded the Arts & Culture section at *Voice of OC.* She was the founding editor of the Varsity Arts section at *The Orange County Register.* 



#### **Richard Chang** Senior Editor

Chang was senior editor for Arts & Culture at *Voice of OC* and the *L.A. Weekly* and a longtime visual arts reporter for *The Orange County Register*.



#### Kaitlin Wright Associate Managing Editor

Wright was a contributing writer for *Voice of OC* and a staff writer for *The Orange County Register*. She also has a background in digital marketing.





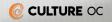




### **OUR AUDIENCE**

OC POPULATION	Orange County population: 3.187 million (2020). 6th largest county in the U.S. by population. <sup>1</sup> 10% expected increase in population by 2040. <sup>2</sup>
HOUSEHOLD INCOME	Median household income: \$100,559 (2021). Making it the 7th richest county in California. <sup>3</sup>
EDUCATION LEVEL	Adult population with Bachelor's degree or higher (2021): 43.1% (CA. average: 36.2%). <sup>3</sup>
INDUSTRY AVAILABILITY	Creative economy employees in O.C.: 44,304 (2019). <sup>4</sup>

1: US Census Bureau. Decennial Census 2: ocgov.com's 2018 Orange County Community Indicators Report 3: US Census Bureau. American Community Survey 4: www.AmericansForTheArts.org/CreativeIndustries







# © CULTURE OC 2024 Rates & Offers

### **2024 RATE CARD**

UNIT	SPECS	INVESTMENT
<b>Leaderboard</b> *Displays at the top of homepage and on all story pages	Dimensions: 728 x 90 (desktop) 320 x 50 (mobile) File size: 200KB max (desktop) 100 KB max (mobile) File type: jpg, png	\$150 per day, \$800 per week (max. of 2 in rotation)
Medium Rectangle *Displays at the top of homepage and on all story pages	<i>Dimensions:</i> 300 x 250 <i>File size:</i> 200KB max <i>File type:</i> jpg, png	\$50 per day, \$300 per week
Upcoming Events Carousel *Displays on the homepage and at the end of all story pages	<i>Dimensions:</i> 300 x 250 <i>File size:</i> 200KB max <i>File type:</i> jpg, png	\$125 per week per event (max. 6 entries per week)
Email Newsletter Banner	<i>Dimensions:</i> 600 x 125 <i>File size:</i> 100KB <i>File type:</i> jpg, png	\$1000/week Average 3 newsletter sends per week.



CULTURE OC

### **Pre-Sale Periods**





#### January 5-15

July 1-15

Save 25% when you reserve an ad placement in advance during our special pre-sale periods.

Placements can be reserved for any time in the calendar year. Final art is not due at the time of reservation. Pre-reserved placements can be canceled with no penalty up to 10 days before the scheduled run.



### **EDITORIAL CALENDAR**





WINTER/SPRING PREVIEW Early January

Top picks and stories about the winter/spring arts season.

Ad deadline: Jan. 15

#### SUMMER PREVIEW Late May

Special events and mini-seasons during summer.

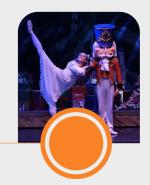
Ad deadline: Apr. 30



#### FALL PREVIEW Early September

Top picks and stories about the fall arts season.

Ad deadline: Aug. 31



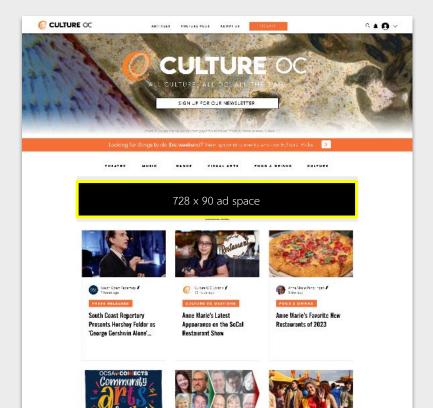
#### HOLIDAY PREVIEW Mid-November

Focus on holiday cultural events.

Ad deadline: Oct. 31



### LEADERBOARD AD

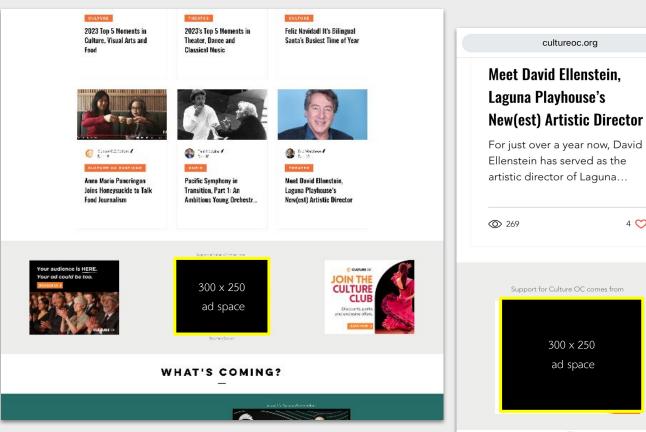


cultureoc.org			
THEATER	MUSIC		
DANCE	VISUAL ARTS		
FOOD & DRINKS	CULTURE		
320 × 50 a	ad space		
Become a Sponsor			





### **MEDIUM RECTANGLE AD**

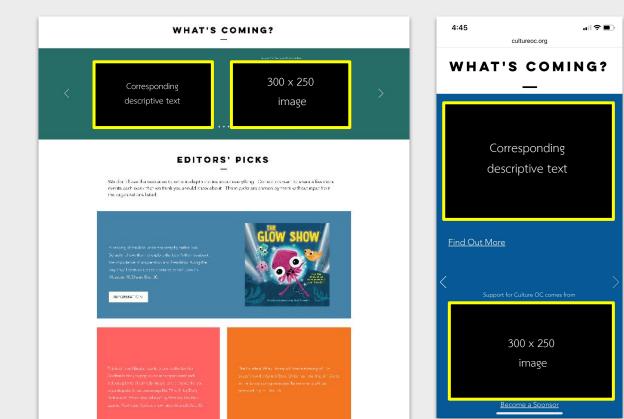


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**CULTURE** OC

### **UPCOMING EVENTS CAROUSEL AD**





### **EMAIL NEWSLETTER BANNER**

2023's Top 5 Moments in Visual Arts, Culture, and Food and Drink

View in browser

600 x 125 ad space



#### **DECEMBER 29, 2023**

#### **NEW STORIES**



2023 Top 5 Moments in Culture, Visual Arts and Food The clock is certainly ticking on 2023. But while we have a few precious moments left, let's look back on the bact in arts and culture this pact year



JANUARY 1, 20

TODAY'S STORY



The Comings, Goings and Passings in 2023 by Paul Hodgins The last 12 months were filled with significant changes to the cultural scene in Orange Courty. Several major arts institutions said goodbye to their leaders and started the challenging search for a successor – the biggest changing of the guard since 2018.

Keep Reading →

600 x 125

ad space

#### IN CASE YOU MISSED IT



2023 Top 5 Moments in Culture, Visual Arts and Food

Published Dec. 29, 2023





### SPONSOR AN AD TODAY

Click the link below to fill out our reservation form and complete your purchase.

### SUBMIT AD CONTENT





## OC CULTURE OC

## © CULTURE OC 2024 CULTURE CLUB SPECIAL OFFERS



Offering SPECIAL OFFERS to Culture OC's Culture Club is FREE!

Your offer is a great way to make sure awareness of your organization reaches an audience of engaged arts and culture patrons in Orange County.

Call it a win-win situation.

You could offer...

→ DISCOUNTS
 → PRIORITY REGISTRATION
 → SPECIAL EVENTS
 → EXCLUSIVE ADD-ONS



### **EXAMPLE OFFERS**

#### Mexican Regional Cuisine PALENQUE KITCHEN

Dessert for 2



Click here to reserve

#### Lunch and Dinner

Anytime

THIS IS NOT A REAL LISTING. This is simply an example of what can be place under our Special Offers

#### Holiday Festival



Click here to reserve

#### Tet Festival

Feb. 9 - 11, 2024

THIS IS NOT A REAL LISTING. This is simply an example of what can be place under our Special Offers

#### Performing Arts SOKA PERFORMING ARTS CENTER





20% off Soka Performing Arts Center tickets to all Culture Club members CODE: Culture OC23

#### Click here for info

#### Soka PAC

2023 - 2024 Season

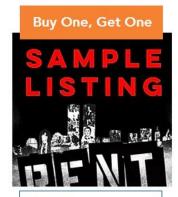
20% off for most performances at Soka Performing Arts Center.

To redeem, sales must be completed at the box office or over the phone by calling 949-480-4278.

Use the promo code: CultureOC23

\*\*Rentals and Co-Productions not included

#### Musical Theater



Click here to reserve

#### "Rent"

July 21 - Aug 27, 2023

THIS IS NOT A REAL LISTING. This is simply an example of what can be place under our Special Offers





### LIST A SPECIAL OFFER FOR THE CULTURE CLUB

Listing an offer for our subscribers is FREE. Click the link below to fill out our form.

### SUBMIT AN OFFER



## Thanks!

#### FOR MORE INFORMATION PLEASE CONTACT:

#### **Paul Hodgins**

Publisher phodgins@cultureoc.org



Culture OC is fiscally sponsored by OneOC, a 501(c)(3) nonprofit organization.